While restaurants, ice-cream parlors, cafes, and every other establishment in the F&B industry compete with each other using location, prices, and promotions, very little take the win from the margin of their interior design. Most people do not know this, but the restaurant interior design impacts customer psychology prompts them to order more or less, and even impacts the duration of their stay in the restaurant. Seating options, light, music, and architecture, all constitute a restaurant's interior design. Here is a guide on how you can influence your customer's psychology using interior design in restaurants and some brilliant restaurant interior ideas that you can use at your outlet.

## Importance Of Interior Design In Restaurants

Restaurant interior design must be an <u>essential part of your restaurant</u> <u>marketing strategy</u> since the way your restaurant looks will be crucial to your branding. Your interior design is the first thing that your customer will notice as he/she walks through the doors. This first impression will dictate how they perceive your brand, what level of service they expect, what kind of time they anticipate, and if they want to come back again. Thus, the importance of interior design cannot be underplayed. Here are some reasons why restaurant interior design is so important:-

- Restaurant Interior design in restaurants is crucial to the branding strategy. The way a restaurant looks impacts how the customers perceive the restaurant concept and if they consider it a good enough place to eat at.
- Shabby or very bright interiors will form a negative impression on the customers and potentially make them leave even before they eat. An <u>ideal restaurant interior idea</u> would be to use natural light to its fullest to make sure your place is more Instagrammable.
- In the age of Instagram, interior design is your restaurant's silent salesman. Everybody wants to post where they have been all day, and if your restaurant looks Instagramable, it will make it to your customer's feed and entice their entire follower list.
- Good interior design means marketable interior design. You can use your interior design for marketing your restaurant among your target customers. If there is something unique about your interiors, make it public. People love to think that they are a part of something unique and would flock to your restaurant.
- Most importantly, interior design in restaurants impacts
  customer psychology. You can make your customers order more,
  eat fast, drink more, stay less, etc. all using interior restaurant
  ideas.

Now that you know why interior design in restaurants is so important, we come to the Impact of Interior Design on Customer Experience and

**Customer Psychology.** To understand how six elements of interior design in restaurants can impact customer experience in such a significant manner, read ahead:-

## **Elements Of Restaurant Interior Design And How They Impact Customers**

The primary aspects of a restaurant interior design include the following:-

- Architecture & Design
- Lighting
- Seating
- Colors
- Smell
- Acoustics

In this article, we will discuss all these elements and their impact on customer psychology and satisfaction.